

GORDON MILLER

Gordon Miller has over twenty years experience in business development and the management of customer relations, encompassing a broad range of clientele from retail through to Fortune 100.

As the Director of Business Development and Client Services for a national training and human resource consulting firm, Gordon was key in the development and delivery of effective sales training programs together with establishing meaningful metrics pre- and post-training both internally and to a substantial client-base. His expertise in “key message communications” and niche positioning was instrumental in the support of multiple international training initiatives. Additionally, Gordon managed all aspects of contract administration and an aggressive client service team, pre- and post-sales.

Gordon has shown himself a natural leader in the classroom, stemming from a commitment to lifelong learning, a gift for performance and musicianship and a passion for creative business development and management. Effective mentoring at all levels is a natural by-product of his passion. This is further demonstrated by his active membership as a Director for the Rotary Club of Victoria Harbourside and his many other community service activities, specifically with youth.



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